

LANDMARK VINEYARDS

FACT SHEET

ADDRESS

101 Adobe Canyon Rd., Kenwood, CA 95452

WEB SITE

www.landmarkwine.com

TELEPHONE

(707) 833-0053

HOURS

Landmark is open for tastings seven days a week, 10 a.m. - 4:30 p.m.

ABOUT LANDMARK

Landmark is a winery with a rich history in farming and agriculture. The winery was founded in 1974 by a group of investors including Damaris Deere Ford, great-great granddaughter of John Deere. Ford became the sole proprietor in 1989 and moved the winery to the Sonoma Valley expressing the family's agricultural legacy through Landmark's everyday vineyard practices.

Landmark's commitment to tradition is evident in all aspects of the winemaking process, including naming the wines in homage to their cherished John Deere heritage -- Landmark and Overlook were Deere family homes; the Damaris Chardonnay was named after Michael's mother, John Deere's great-great-granddaughter, as well as the Colhoun's daughter, who represents the brand on the East Coast; the Grand Detour Pinot Noir is named for the location of John Deere's blacksmithing shop in Illinois; and with a nod to the beginning of it all, the Syrah is aptly named Steel Plow.

WINEMAKING PHILOSOPHY

Landmark sources grapes from iconic vineyards in the North and Central Coasts. Each vineyard has its own distinctive flavors and through blending the wine becomes, as Winemaker Greg Stach says, "greater than the sum of its parts." Our wines all start as "Single Vineyard" wines. Select lots of each vintage are bottled as single vineyard. Designated wines reflecting the unique terrior of each site. We then blend across multiple single vineyards to create wines that represent the best of Sonoma like Damaris and Grand Detour. Finally, we look at the year's vintage of Chardonnay in Sonoma and Santa Barbara to create the exceptional value found in our Flagship wine, Overlook Chardonnay.

All Landmark grapes are hand harvested in the vineyard. Once at the winery, the wine is crafted in an artisanal winemaking style. At Landmark, through considerable research and experience, we have found that indigenous natural yeast fermentation produces a wine of greater complexity and flavor than the more common commercial yeast practice. All wines are aged in French oak barrels.

LOCATION

Nestled in the quaint Sonoma Valley community of Kenwood, in the foothills of Sugarloaf Ridge in the Mayacamas Mountain Range, Landmark Vineyards epitomizes the grace, harmony and vitality that characterize Sonoma County.



HOSPITALITY CENTER AMENITIES

Landmark offers guests the quintessential wine country experience in a welcoming and inviting atmosphere, complete with wine tasting flights, educational tours with the winemaking team, elegantly appointed lodging amenities, al fresco picnic facilities on the beautiful terrace and courtyard, activities such as bocce ball and horse-drawn carriage rides through the property's vineyards, live music on Saturdays and sweeping views of Sugarloaf Ridge.

TASTING ROOM

The Tasting Room is open seven days a week and is closed only on major holidays. Current release wines are available for purchase as well as some interesting library selections and wines only available at the winery. The tasting room is also stocked with intriguing gifts and sophisticated logo items.

LODGING AMENITIES

Guest Cottage - Landmark's beautifully appointed guest cottage overlooks the vineyard. The lovely one-bedroom cottage has a full kitchen, sunny sitting room, bath and laundry facilities.

Guest Suite - The elegantly decorated Guest Suite has an unrivaled view of Sugarloaf Ridge and Hood Mountain. The Guest Suite is furnished with a king size bed or two twin beds. It also features a private patio and a romantic fireplace.

PRINCIPALS

Founder: Damaris Deere Ford
Winemaker: Greg Stach

WINES PRODUCED

Chardonnay, Pinot Noir, and Rhône varietals

PRODUCTION

25,000 cases annually

ACREAGE

The Landmark estate comprises 20 acres, 11 of which are planted as vineyards.

ESTATE VINEYARD

The 11-acre Estate Vineyard was replanted in 2006 to traditional Chateau Neuf du Pape varietals -- Grenache, Syrah, Mourvèdre, and Viognier.

ORGANIC ESTATE VINEYARD PRACTICES

Consulting Enologist Helen Turley: Landmark is committed to continuing to express the family's John Deere agricultural heritage. In 1993, Landmark collaborated with world-renowned consulting enologist Helen Turley to enhance the wine program. Turley's vision for the best hand crafted wines relies heavily on her devotion to organic farming practices throughout the vineyards. Her philosophy that the best wine is made in the vineyard quickly became a staple philosophy for Landmark. Turley helped establish the groundwork for Landmark's mission of sustainability, a mission that is carried out today by winemaker Greg Stach with thoughtful consideration for the vineyards.

Viticulturalist Phil Coturri: Phil Coturri, a lifelong farmer who is considered Sonoma Valley's leading organic viticulturalist, brings his expertise in organic vineyard practices to Landmark. Phil's farming style is completely organic, without the use of synthetic fertilizers, herbicides, pesticides, and fungicides. Making valuable use of the land, a strong focus on vine balance, and combining the artistry of Landmark's old world legacy with improved organic grapegrowing techniques are some of Coturri's trademark applications that he implements throughout the property. He works closely with winemaker Greg Stach to ensure his efforts are complemented by Landmark's superior winemaking endeavors.



ANNUAL EVENTS

March - Heart of Sonoma Valley's Barrel Tasting Weekend
July - Sun Valley Wine Auction
August - Family Wine Makers
September - Sonoma Wine Country Weekend
October - Annual Wine Club Party *Day on the Farm*

WHOLESALE WINES

Chardonnay: Overlook, Damaris Reserve
Pinot Noir: Grand Detour
Syrah: Steel Plow

WINERY EXCLUSIVE

Chardonnay: Bien Nacido Vineyard, Heintz Vineyard, Rodgers Creek
Vineyard, Lorenzo Vineyard
Pinot Noir: Kanzler Vineyard, Spring Hill Ranch, Solomon Hills Vineyard
Rhône Varietal: Estate Grenache

